



coface
FOR TRADE

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As global leaders in trade credit risk management, we leverage our unique expertise and cutting-edge technology for 100,000 clients across some 200 markets.

For more than 75 years, we've been supporting the growth of companies, helping them navigate in an uncertain and volatile environment.

At Coface, we act for trade.

PROTECTION & GROWTH : WE EMPOWER YOUR BUSINESS

Whatever your size, location or sector, we offer a global ecosystem of reference for credit risk management, with a full range of solutions to empower your business in domestic or export markets.



+75 years
of experience



~200 global
markets covered



~4,970 employees
in 58 countries



~€1.8 million
in turnover



~100,000 clients
in 100 countries



~€685 billion trade
credit insurance
exposure

Our core offering...

— Trade credit insurance

Protecting you against customer insolvency, late payments and political risks

— Business Information

From rich data to unique insights: assessing the financial situation of your clients and partners

— Debt collection

Collecting your debts across the world, acting within the local jurisdiction

Our adjacent services...

— Single risk

Guarantees for one-off complex operations

— Surety bonds

Available in France, Italy, Germany and Romania

— Factoring

Available in Germany and Poland

Backed by our long-standing know-how, we leverage the power of our global expertise with cutting-edge technology, unleashing the wealth of our unique data, to help you make the right decisions and trade smarter.

WHATEVER YOUR NEEDS ...

We work with a broad and diverse range of clients and can easily scale our solutions to fit any type of requirement.

- ✓ Anticipate changes in a company's business environment
- ✓ Help clients make better, more informed business decisions
- ✓ Handle difficulties effectively in debtor relationships
- ✓ Protect balance sheets from economic uncertainties



SME

- Intuitive solutions
- User-friendly tools



MID-MARKET

- One-stop shop
- In-depth knowledge of a sector or geographical area



LARGE CORPORATIONS

- Tailor-made risk-governance solutions
- Global infrastructure



FINANCIAL INSTITUTIONS

- Knowledge of debtors
- Guarantee capacity on specific buyers
- Risk sharing and capital relief

...WE OFFER A SOLUTION THAT FITS



GlobalLiner

A global offer with local flexibility for multinationals to mutualise risk management



TradeLiner

A comprehensive and customised offer: your contract is tailored to your needs



EasyLiner

A simple and easy-to-use offer for smaller structures



TradeLiner

An ad-hoc TradeLiner offer, designed for financial institutions



Ad-hoc solutions

Trade credit insurance for partners, retail bankers and B2B2B clients

WHY CHOOSE COFACE?



We help you identify the right partners

We never stop assessing the environment of your customers (country, sector, etc.) as well as their financial information (accounts and financial ratios), so we can direct you towards solvent companies and freeze out bad debtors.



We provide you with Business information

Through unique insights, best in class data and predictive scoring, we constantly monitor your customers' financial health, helping you make better and more informed business decisions at every level.



We collect your unpaid invoices

Our experts around the world take on the responsibility of collecting your unpaid invoices, so you can safeguard your relationship with your business partners healthy and intact.



We protect your interests

Trade Credit Insurance by Coface optimises cash flow, so you can reassure your financial partners and obtain future financing more easily.

Additionally, we indemnify your guaranteed receivables regardless of how the recovery process turns out.



OUR CONNECTED SOLUTIONS

Monitor your portfolio, manage your guarantees, declare claims, check the indemnification of your unpaid invoices: simplify your credit management with our digital solutions.

- **CofaNet Essentials**

Your secure online platform for managing your credit insurance policy effortlessly

- **CofaMove**

Gives you access to all our services, wherever you are, via an intuitive mobile app

- **Coface Dashboard**

Provides multinationals with intuitive monitoring

- **API Portal Solutions**

Benefit from a full range of API services to manage trade credit risk effectively, directly in your working environment

- **CofaServe**

Connects your asset management tools with ours

- **Alyx**

Centralises and automates the entire credit risk management process, from prospecting to collection



OUR CLIENTS TRUST US...

Cédric Dondain
International Treasurer

SERVIER*

*“The time value and quality of our collaboration have a positive impact on our programme’s high performance levels. We benefit from **access to local risk underwriters**, and the **quality of Coface’s business information** about our pharmaceutical distributor clients makes a difference too.”*

Henri Bourny
Customer to Cash Director

**DASSAULT
SYSTEMES**

*“Coface’s Business Information offers **scalable solutions, expert teams with an innovative spirit** to transform the finance function.”*

...WOULD YOU BE THE NEXT ONE?

Get in touch with our experts today and let’s find a solution fitting your unique needs.

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coface.com/contact-us

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Compagnie française d’assurance pour le commerce extérieur (Coface), a limited company with registered capital, of 137 052 417,05€, head office is located at 1, place Costes et Bellonte - 92270 Bois-Colombes, registered with the Nanterre RCS (trade register) under the number B 552 069 791.

Do not litter.